



Days Machinery Movers, a division of Days Corporation, has an opening for a **Sales Trainee**.

This position prepares the employee for a role as a Sales Representative. The training period is no more than 12 months. During this period, the Sales Trainee shadows Sales Representatives both in the office and in the field to gain experience in rigging and moving heavy machinery as well as export packing, and knowledge of company product lines, while creating a customer base. Additionally, the Trainee works in the field to become familiar with processes, scheduling activities within the process to ensure deadlines are met, and managing the job itself. The Trainee also participates in safety meetings, trainings directly related to rigging, and quoting process for rigging and exporting activity. Training will include, but is not limited to: product, sales, safety, growing and managing accounts, and leadership training.

Qualifications and Requirements:

- Customer service oriented
- Achievement oriented and self-motivated; ability to make cold calls a must
- Proactive people skills
- Possess leadership qualities
- Effective communication skills
- Good mechanical and analytical skills
- Able to follow through on tasks in a changing environment
- Organized
- Moderate computer skills, including communicating internally and externally via email
- Good driving record required
- Limited travel
- Knowledge of rigging a plus

Benefits include:

Medical, prescription, dental, vision coverage, short and long term disability insurance, life insurance 401(k), and paid time off

55169 CR 3 North ♦ Elkhart, IN 46514

Phone: (574) 264-4121 ♦ Fax: (574) 262-3972 ♦ dayscorp.com